

Message Text

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PAGE 01 GUATEM 03313 071756Z

ACTION EB-08

INFO OCT-01 ARA-14 IO-14 ISO-00 AGRE-00 CEA-01 CIAE-00

COME-00 DODE-00 FRB-01 H-02 INR-10 INT-05 L-03

LAB-04 NSAE-00 NSC-05 PA-02 CTME-00 AID-05 SS-15

STR-07 ITC-01 TRSE-00 ICA-20 SP-02 SOE-02 OMB-01

DOE-15 DOTE-00 /138 W

-----099154 081310Z /72

R 071745Z JUN 78

FM AMEMBASSY GUATEMALA

TO SECSTATE WASHDC 0513

INFO USMISSION GENEVA

AMEMBASSY MANAGUA

AMEMBASSY SAN JOSE

AMEMBASSY SAN SALVADOR

AMEMBASSY TEGUCIGALPA

UNCLAS GUATEMALA 3313

E.O. 11652: N/A

TAGS: ETRD, MTN, GT

SUBJ: GUATEMALA TARIFF CHANGE BENEFITS US AUTOMOBILE EXPORTS

REF: GUATEMALA 4938

1. THE CHANGE IN GUATEMALAN TARIFFS APPLICABLE TO AUTOMOBILE IMPORTS APPEARS TO HAVE BEEN HIGHLY BENEFICIAL TO US PRODUCERS. ALTHOUGH THE ABSOLUTE NUMBERS ARE NOT LARGE IN THIS SMALL ECONOMY, THE PRELIMINARY RESULTS OF THE GUATEMALAN ACTION ARE OF INTEREST BOTH FOR US TRADE PROMOTION AND FOR THE MTN DISCUSSIONS.

2. GUATEMALAN NEW PASSENGER CAR IMPORTS IN THE FIRST FOUR MONTHS OF 1978 INCLUDED 285 AUTOMOBILES OF US MANUFACTURE. THIS WAS APPROXIMATELY 12 PERCENT OF THE TOTAL. IN THE SAME CATEGORY IN 1977, THE US SUPPLIED ONLY 6 PERCENT OF THE GUATEMALAN NEW PASSENGER CAR SALES. THE FIRST FOUR
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PAGE 02 GUATEM 03313 071756Z

MONTHS, SALES EXCEEDED THE TOTAL SALES OF US CARS IN 1976.

3. THE CAUSE OF THE CHANGE (REPORTED REFTTEL) IS DECREE NUMBER 37-77 WHICH HAS BEEN APPLIED SINCE APPROXIMATELY SEPTEMBER, 1977. THE NEW LAW REDUCED TARIFFS ON IMPORTED AUTOMOBILES BY AS MUCH AS 400 PERCENT AND ELIMINATED SOME ASPECTS OF THE PREVIOUS LAW UNFAVORABLE TO US PRODUCERS.

A FURTHER IMPROVEMENT IN THE STATISTICS CAN BE EXPECTED.

4. THE TRADE LIBERALIZATION EFFECT MAY BE OF INTEREST IN
THE MTN CONTEXT.
ANDREWS

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: EXPORTS, TARIFFS, AUTOMOBILES
Control Number: n/a
Copy: SINGLE
Draft Date: 07 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GUATEM03313
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780239-0799
Format: TEL
From: GUATEMALA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780687/aaaacwxq.tel
Line Count: 67
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 4c435e90-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 GUATEMALA 4938
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2458768
Secure: OPEN
Status: NATIVE
Subject: GUATEMALA TARIFF CHANGE BENEFITS US AUTOMOBILE EXPORTS
TAGS: ETRD, GT, US, MTN
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/4c435e90-c288-dd11-92da-001cc4696bcc
Review Markings:
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